

BRAND NEW FROM LABORATORY ECONOMICS: Hospital Outreach Laboratory Database

★ ★ ★
ORDER TODAY!
We will immediately e-mail
you an Excel spreadsheet
with hospital outreach
laboratory data.

LABORATORY ECONOMICS is offering a database of all 3,300+ U.S. hospitals with laboratory outreach programs. The database includes annual Medicare Part B fee-for-service clinical lab and anatomic pathology test volumes and payments data for all U.S. hospitals. The database comes in easy-to-use and searchable Excel spreadsheets. It includes detailed data for each hospital outreach laboratory from the smallest to the largest. As a bonus, this database also includes detailed information on more than 100 hospital-owned independent labs (e.g., Sonora Quest Labs, Northwell Health Labs, ACL Labs, Tricore Reference Labs, HNL Laboratory Medicine, etc.).

The Data is Presented in a User-Friendly Excel Spreadsheet and Includes:

- Hospital Name
- Complete Address
- Health System Affiliation
- Total Laboratory Outpatient Charges (2023)
- Hospital-Specific Annual Medicare Part B Clinical Laboratory Payments for Outreach (2023)
- Hospital-Specific Annual Medicare Part B Anatomic Pathology Payments for Outreach (2023)
- Overall Estimated Annual Clinical Lab & Anatomic Pathology Outreach Revenue by Hospital (2023)

Abbreviated Sample Data from Hospital Outreach Laboratory Database:

Hospital Name	System Affiliation	Laboratory Outpatient Charges 2023	Medicare CLFS Payments 2023	Medicare Pathology PFS Payments 2023	Grand Total Medicare Part B Payments for Clinical Lab & Pathology 2023
Reading Hospital	Tower Health	\$337,428,206	\$3,830,751	\$156,255	\$3,987,006
The Christ Hospital	Independent	\$236,757,913	\$3,929,562	\$49,820	\$3,979,385
Nebraska Medical Center	Nebraska Medicine	\$192,667,469	\$2,776,164	\$1,081,040	\$3,857,673
St. Elizabeth Edgewood Hospital	Saint Elizabeth Healthcare	\$193,866,470	\$3,723,460	\$61,560	\$3,785,030
Saint Joseph's Hospital	BayCare Health System	\$304,540,468	\$3,568,088	\$160,713	\$3,728,849
Baptist Medical Center Jacksonville	Baptist Health	\$385,958,167	\$3,705,168	\$0	\$3,705,168
Baylor Scott & White Medical Center	Baylor Scott & White Health	\$512,405,444	\$3,447,096	\$234,480	\$3,681,520
Wellstar Kennestone Regional Med. Ctr.	WellStar Health System	\$180,651,311	\$3,591,210	\$87,367	\$3,678,588
Duke University Hospital	Duke Health	\$725,908,214	\$2,957,280	\$716,590	\$3,673,784
The Valley Hospital	Valley Health System	\$172,354,867	\$3,320,100	\$349,962	\$3,670,129

Get The Data You Need To Succeed!

- Data for hospitals in all 50 states and Puerto Rico
- Find new hospital outreach lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Target hospital outreach programs for partnerships and M&A opportunities
- Save time and money by using accurate, complete and consistent data
- Perfect for all vendors selling to hospital outreach labs (e.g., billing firms, reference labs, instrument and reagent vendors, consulting companies, etc.)

PURCHASE THE HOSPITAL OUTREACH LABORATORY DATABASE

YES! Please send me the Hospital Outreach Laboratory Database with 3,300+ hospital outreach labs plus 100+ hospital-owned independent labs in the United States for \$799

Charge my: Mastercard Amex Visa

Cardholder's name _____ Card # _____

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