



# LABORATORY ECONOMICS

## PCR Lab Testing Database

PCR-based test volume grew by 31% per year between 2019-2022, making it the fastest-growing segment in the lab industry. Laboratory Economics is now offering a database of all 880 independent labs, 2,614 hospitals and 16,299 pathologists and other providers that perform PCR-based testing for 40 CPT codes (e.g., 87653, 87798, U0004, etc). The database includes annual Medicare Part B test volumes by test code for each provider. The data is presented in easy-to-use and filterable Excel spreadsheets.

### THE DATA INCLUDES:

- National Provider Identifier (NPI)
- Provider Name & Complete Address
- Specific Annual Medicare Part B Test Volume by CPT Code for all Independent Labs, Pathologists and Other Providers (2021)
- Specific Annual Medicare Part B Test Volume by CPT Code for all Hospitals (2022)
- Overall Annual PCR Test Volume for 40 CPT codes for each Provider (2021 & 2022)

### SAMPLE DATA:

Laboratory Name	City	87481: Candida	87486: Chlmyd Pneum	87491: Chlmyd Trach	87493: C Difficul
Vikor Scientific	Charleston, SC	116,551	22,157	10,062	482
Ultra Medical Lab	Torrance, CA	38,477	19,936	0	0
Pathnostics	Irvine, CA	67,017	0	1,137	0
Labcorp	Burlington, NC	0	0	25,285	4,788
Silverpath	Blue Bell, PA	28,399	2,775	2,029	0
The Cleveland Clinic	Cleveland, OH	966	249	427	1,225
New York Presbyterian/Weill Cornell	New York, NY	392	3,585	1,273	561
Patients Choice Labs	Indianapolis, IN	10,739	4,206	782	0
Magnolia Diagnostics	Dallas, TX	368	17,173	0	12
Core Diagnostic Labs	Birmingham, AL	4,010	3,683	133	0

### PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!

- Data for all 50 states and Puerto Rico
- Find PCR labs, hospitals and pathologists who can become your clients
- Locate new PCR lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

## PURCHASE THE PCR LAB TESTING DATABASE

**YES!** Please send me the PCR Lab Testing Database with all independent labs, hospitals and physicians billing Medicare for PCR tests for \$595.

Check enclosed (*Payable to Laboratory Economics*)

Charge my:

MC   Amex   Visa (**circle one**)

Cardholder's name \_\_\_\_\_

Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Signature \_\_\_\_\_

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## Four Easy Ways To Order:

**Mail to:** Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601

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