

LABORATORY

ECONOMICS

NAVIGATING COMPLIANCE RISKS IN CLIENT BILLING ARRANGEMENTS

Guest Speakers:



Clinical and anatomic pathology laboratories interested in client billing arrangements should understand the implications under federal and state laws. The Health and Human Services Office of Inspector General has long said that such arrangements may violate the Anti-Kickback Statute if not structured properly, and a recent advisory opinion seems to reinforce the OIG's view on client billing arrangements.

Please join *Laboratory Economics* and host Kimberly Scott at 1 p.m. Eastern, Thursday, May 21, 2015, for a 75-minute teleconference with Jane Pine Wood, an attorney with McDonald Hopkins, and Karen Lovitch, an attorney with Mintz Levin. The speakers will discuss the ins and outs of client billing arrangements and provide guidance on how to structure these arrangements to limit legal risk.

Karen Lovitch is the practice leader of the health law practice at Mintz Levin, where she counsels healthcare clients on regulatory, and operational issues. In addition, Lovitch advises clients on the legal, practical, and fraud and abuse implications of business arrangements and sales and marketing practices. Her experience includes matters related to the Anti-Kickback Statute, the Stark law, and state statutes prohibiting kickbacks and self-referrals.

Jane Pine Wood is a member in the national Healthcare Practice Group at McDonald Hopkins law firm, where she also serves on the firm's Board of Directors. Wood joined McDonald Hopkins in 1988 and is a nationally respected healthcare attorney who counsels more than 450 pathology groups and clinical labs throughout the country.

- Understand the state and federal laws that may apply to client billing arrangements, including the Anti-Kickback Statute and the "substantially in excess" prohibition
- Learn about the recent OIG advisory opinion addressing laboratory discounting practices and the waiver of amounts owed by patients and how it might affect your lab
- Discuss the future of client billing arrangements and get answers to your questions

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